

KOMPINGO
ACCELERATING CYBERSECURITY
INNOVATION THROUGH THE
CHANNEL



Kompingo is a cybersecurity distributor, reseller, and ecosystem partner dedicated to helping innovative security vendors scale in the UK market while supporting VARs and MSPs with best-in-class security solutions.

With decades of experience across distribution, reselling, and vendor leadership, the Kompingo team provides the expertise, relationships, and technical capabilities needed to bring cutting-edge cybersecurity technologies to the channel.

What We Do:

Kompingo connects innovative cybersecurity vendors with high-performing UK channel partners, helping organisations deliver stronger security outcomes while building profitable partnerships.

WE SUPPORT VENDORS & PARTNERS THROUGH:

***Our goal is simple:
Help security vendors
grow and help partners
deliver real value to
customers.***

- Channel sales enablement
- Go-to-market strategy and brand awareness
- Partner recruitment and ecosystem development
- Technical pre-sales and deployment support
 - Installation and implementation
- Managed services and SOC capabilities



Kompingo works with a growing portfolio of innovative cybersecurity vendors, bringing solutions across areas such as:

Cloud Security

**Encryption & Key
Management**

**Managed
Security Services**

**Third Party Risk
Management**

Email Security

**Threat
Intelligence**

Recent partnerships include companies like **DuoKey, LevelBlue, Panorays**, etc, helping expand advanced encryption and confidential AI capabilities into the UK market.

Supporting The Security Channel

We work closely with VARs, MSPs, and security specialists across the UK, helping them build stronger pipelines and deliver innovative solutions to their customers.

Through our ecosystem, you gain access to:

- Carefully selected cybersecurity vendors
 - Sales and technical support
- Marketing and brand awareness initiatives
- Industry events and partner networking opportunities

HADRIAN

Hadrian helps organisations identify and fix vulnerabilities across their external digital infrastructure. Its platform continuously scans internet-facing assets to uncover potential security risks and highlight the most important issues to address.

duokey

DuoKey helps organisations protect sensitive data in the cloud through advanced encryption and key management. DuoKey integrates with platforms such as Microsoft 365, AWS, Salesforce, and ServiceNow.

ninjaOne

NinjaOne helps organisations monitor, manage, and secure their devices from a single cloud-based dashboard. It allows teams to automate routine tasks such as patching software, managing endpoints, and backing up data. The solution is used by 35,000+ organisations.

LEGION

Legion Security brings an AI-powered analyst into your team, helping to investigate threats, cut through noise, and automate time-consuming security tasks. It allows teams to move faster, focus on what matters, and strengthen their overall security without adding complexity.

KOMPINGO - VENDOR OVERVIEW



Coro helps organisations protect their users, devices, email, and cloud applications from common cyber threats. The platform uses automation and AI to detect and resolve most threats automatically. Coro is used by over 5,000 organisations worldwide.



CalCom is a scheduling platform that helps individuals and businesses easily manage meetings and appointments. The platform is highly customisable, allowing organisations to automate bookings, reduce no-shows, and streamline meeting workflows.



Panorays helps organisations manage and reduce the risks associated with third-party vendors and supply chains. It gives businesses visibility into the security posture of their partners, suppliers, and service providers so they can identify potential risks before they become threats.



Immutably provides cyber-resilient backup and data protection designed to help organisations safeguard critical data across SaaS applications, cloud platforms, and on-premise systems. Its platform ensures backups are immutable, encrypted, and protected from threats.



Menlo Security helps organisations protect users, applications, and data through secure browser and cloud-based isolation technology. It's designed to stop phishing, malware, ransomware, and browser-based threats before they reach the endpoint. Services include secure enterprise browsing, remote browser isolation (RBI), Zero Trust access, threat prevention, data loss prevention (DLP), secure application access, and AI-powered browser security.



HYCU helps organisations simplify backup, recovery, and ransomware resilience across various environments. Its designed to make data protection easier to manage, reduce complexity, and help businesses recover faster. The services include SaaS backup, disaster recovery, ransomware protection, cloud data management, and centralized visibility.



LevelBlue helps organisations detect, prevent, and respond to cyber threats. Its platform combines managed security services, threat intelligence, and expert consulting. Its services include 24/7 threat monitoring, incident response, and security operations support.



Kompingo Unlocked - Security Symposium

Delivered a curated forum for UK security resellers, vendors and leading cybersecurity vendors, focused on high-value interaction over volume. Held at the iconic Covent Garden Hotel in a vintage style cinema room to deliver unique vendor sessions.

- 50+ attendees including key decision-makers
- 6 cybersecurity vendors showcased
- 20+ active resellers in the room
- Short, high-impact sessions designed to drive engagement, not overload
- Generated immediate follow-up conversations and pipeline opportunities



After InfoSecurity Show @The Ivy:

Hosted immediately after Infosecurity Europe, bringing together top attendees from the event - including vendors, partners, resellers, and wider cybersecurity leaders.

- 80+ cybersecurity professionals in attendance
- A mix of vendors, partners, and resellers from the show floor
- Premium setting designed for high-value, informal conversations
- Strong track record of post-event introductions and continued discussions

